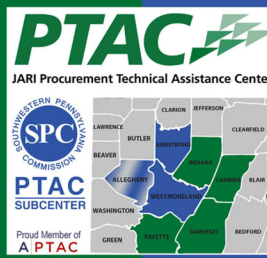


JARI
Procurement Technical Assistance Center
Headquarters:
245 Market Street, Suite 200
Johnstown, PA 15901
PH: (814) 535-8675
Email: jariptac@jari.com



Southwestern Pennsylvania Commission
PTAC Subcenter
Two Chatham Center, Suite 500
112 Washington Place
Pittsburgh, PA 15219
PH: (412) 391-5590 Ext 308
Email: FCollins@spcregion.org

What is a “PTAC”?

A Procurement Technical Assistance Center, or PTAC, is a partially government-funded program providing assistance to business who want to sell their goods and/or services to the government, educational institutions, or tribal entities. Each PTAC, through a cooperative agreement grant, serves businesses located in their service area with a wide range of services, including individual counseling and training, to enable businesses to successfully compete for government contracts and subcontracts.

How do PTACs Help?

PTAC counselors offer free, confidential, one-on-one counseling, workshops and training on a variety of topics including:

- ⇒ Preparing and registering your business in government databases including SAM, DIBBS, WAWF, as well as other state and local databases
- ⇒ Marketing yourself to the government and prime contractors
- ⇒ Responding effectively to request for proposals (RFP) and request for quotations (RFQ)
- ⇒ Obtaining federal Set-Aside certifications you qualify for
- ⇒ Creating and delivering a winning capabilities statement or other presentations
- ⇒ Federal accounting and invoicing practices
- ⇒ Post-Award assistance
- ⇒ Research strategies for accessing federal, state and local government markets
- ⇒ Understanding government regulations
- ⇒ Getting “Contract Ready”
- ⇒ Advantages of teaming with other companies

This procurement technical assistance center is funded in part through a cooperative agreement with the Defense Logistics Agency.



Roadmap of PTAC Services:

Step 1: Discuss client goals; Explain PTAC services, obtain DUNS#; research NAICS

Step 2: SAM registration & SBA profile; BidMatch

Step 3: Federal certification eligibility; marketing materials

Step 4: Market research; review marketing materials

Step 5: Start marketing plan; next steps...

After Steps 1 - 5 we counsel clients throughout the contract lifecycle



CONTACT YOUR LOCAL PTAC

Pennsylvania

Cambria, Fayette, Indiana, or Somerset County

JARI PTAC

245 Market Street, Suite 200, Johnstown, PA 15901

<https://www.jari.com/government-contracting-ptac/>

PH: (814) 425-5098 or (814) 254-4022, email jariptac@jari.com

Allegheny, Armstrong or Westmoreland County

SPC PTAC, a subcenter of JARI PTAC

Two Chatham Center, Suite 500, 112 Washington Place, Pittsburgh, PA 15219

<https://jari.ecenterdirect.com/>

PH: 412-391-5590 x 308, email fcollins@spcregion.org

Allegheny, Beaver, Butler, Greene, or Washington County

California University of PA Government Agency Coordination Office (GACO) PTAC

250 University Avenue, California, PA 15419

<https://www.calu.edu/community/business-careers/gaco/index.aspx>

PH: (724) 938-5881, email gacocalu@calu.edu

Lawrence County

Northwest Commission PTAC

395 Seneca Street, Oil City, PA 16301

<https://www.northwestpa.org/government-contracting/>

PH: (814) 677-4800, email nwpaptac@northwestpa.org

West Virginia

All Counties

Regional Contracting Assistance Center, Inc. PTAC

1116 Smith Street, Suite 2020, Charleston, WV 25301

<https://www.rcacwv.com/>

PH: (304) 344-2546, email rcac@rcacwv.com

Not in any of those areas? Go to <https://www.aptac-us.org/find-a-ptac/> to find your PTAC